

**Mary Pearlman**

**Fountain Valley, CA**

Dear Prospective Client:

I live in a tract house in a very pedestrian area of Orange County, California. While I had thought about changing the ridiculous design of my master bedroom and bath for many years, I came to the conclusion that I could not do so without professional help. My own talent did not extend to vanity or cabinet design, and I just couldn't find a local cabinet maker or contractor that understood or even respected my ideas or vision.

My search for an interior designer to help me to implement the contemporary and modern ideas that I envisioned for my room proved far more disheartening than I imagined, until I summoned up some courage and called Velvet Hammerschmidt Design in Santa Monica. I didn't really imagine that Velvet would accept my small project, or that she'd be interested in working within my limited budget, but to my delight she was extremely welcoming, easy to talk to, and entirely professional. Best of all, she seemed very willing to work with my husband and me, ordinary people living in an ordinary house. After a rather lengthy conversation, Velvet and I mutually decided that she would send her assistant, Danielle Hoe Yip, to work with us and to explain the design process and budget requirements.

From the start, it was clear that Danielle and I were completely sympathetic to one another. She took my sketchy ideas, and the one piece of art that I wanted to build a room around, and delivered a completed project that far exceeded my expectations. Her creative use of materials and furniture selection delivered exactly the blend of contemporary design with an Asian esthetic that I had imagined, and her attention to detail, reliability, accessibility, and clear communication with my husband and our contractors went far beyond what I thought predictable from a designer. Start to finish, Danielle and the team at Velvet Hammerschmidt Design proved creative, dependable, reliable, and - something I never thought I'd say about a home renovation – fun! I cannot wait to begin my next project and recommend them without reservation.

Sincerely,

Mary Pearlman